# Anant Raj Limited

CIN: L45400HR1985PLC021622

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ARL/CS/13332	December 24, 2023
The Manager	The Secretary
The National Stock Exchange of India Limited	(Listing Department)
Exchange Plaza, C-1, Block G, Bandra Kurla	The BSE Limited
Complex	Phiroze Jeejeebhoy Towers
Bandra (E), Mumbai - 400 051	Dalal Street, Mumbai - 400 001
NSE Symbol: ANANTRAJ	BSE Scrip Code: 515055

Re: Qualified institutions placement of equity shares of face value of ₹ 2 each (the "Equity Shares") to qualified institutional buyers by Anant Raj Limited (the "Company") under the provisions of Chapter VI of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations"), and Sections 42 and 62 of the Companies Act, 2013 (including the rules made thereunder), each as amended (the "Issue")

Sub: Submission of Investor Presentation

Dear Sir/ Madam,

In terms of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the investor presentation for your records. The presentation is also uploaded on the website of the Company i.e. <u>www.anantrajlimited.com</u>.

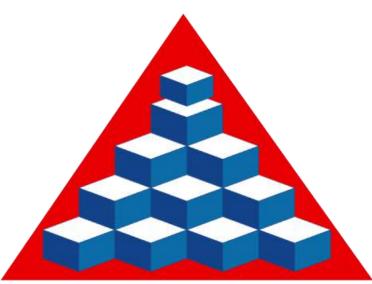
We request you to take the above on record and treat the same as compliance under Regulation 30 of the SEBI LODR Regulations, as amended.

Thanking you,

Yours faithfully, For Anant Raj Limited

Manoj Pahwa Company Secretary A7812





# **Anant Raj Limited**

Strong Foundation, Stronger Future.

# **Investor Presentation**

December 2023



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#### Anant Raj – One of the leading real estate developer in Delhi-NCR

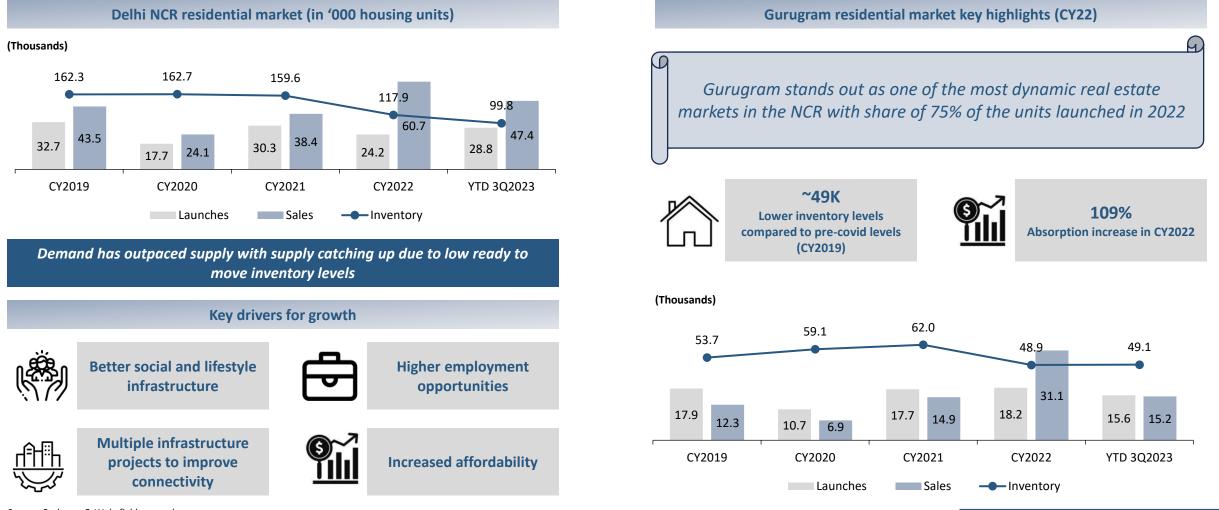




## Industry tailwinds with cyclical upswing in Delhi NCR market



Gurugram stands out as one of the most dynamic real estate markets in the NCR, with ~51% of absorbed units in 2022

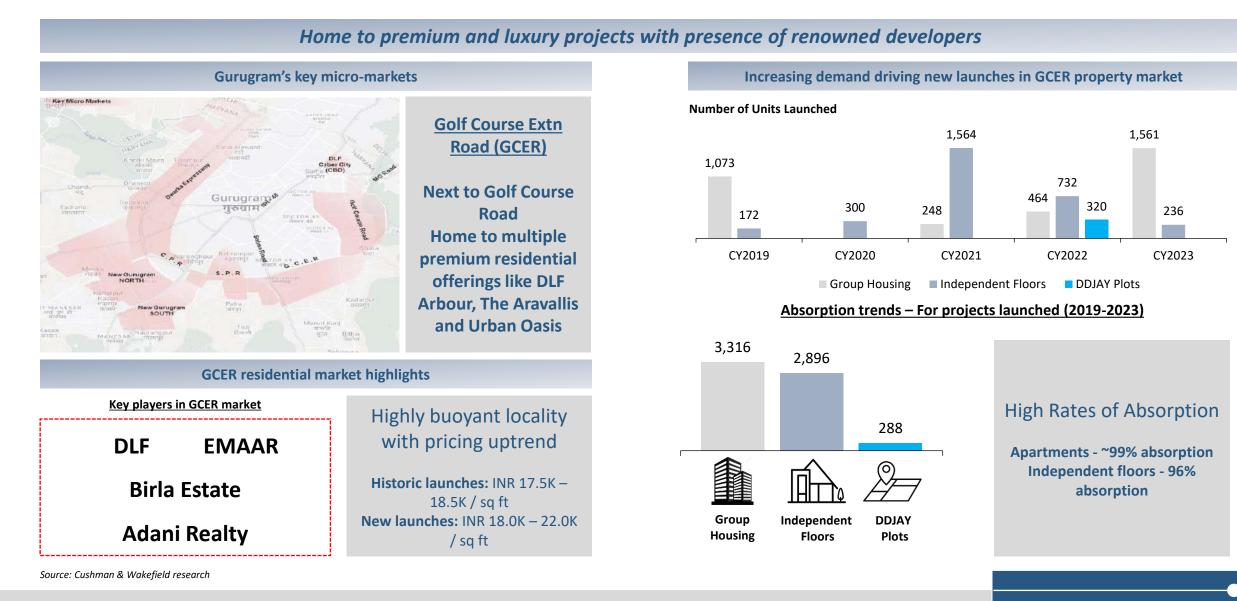


Source: Cushman & Wakefield research

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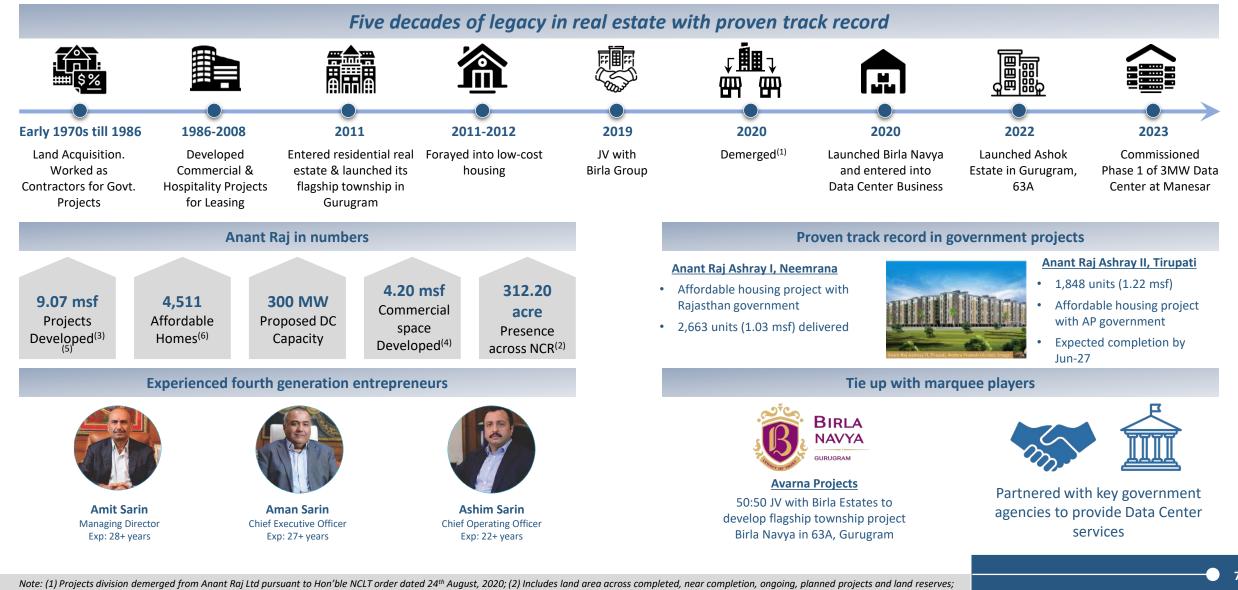
#### Golf Course Extn Road – highly buoyant micro market in Gurugram





#### Strong promoter background with proven execution capability

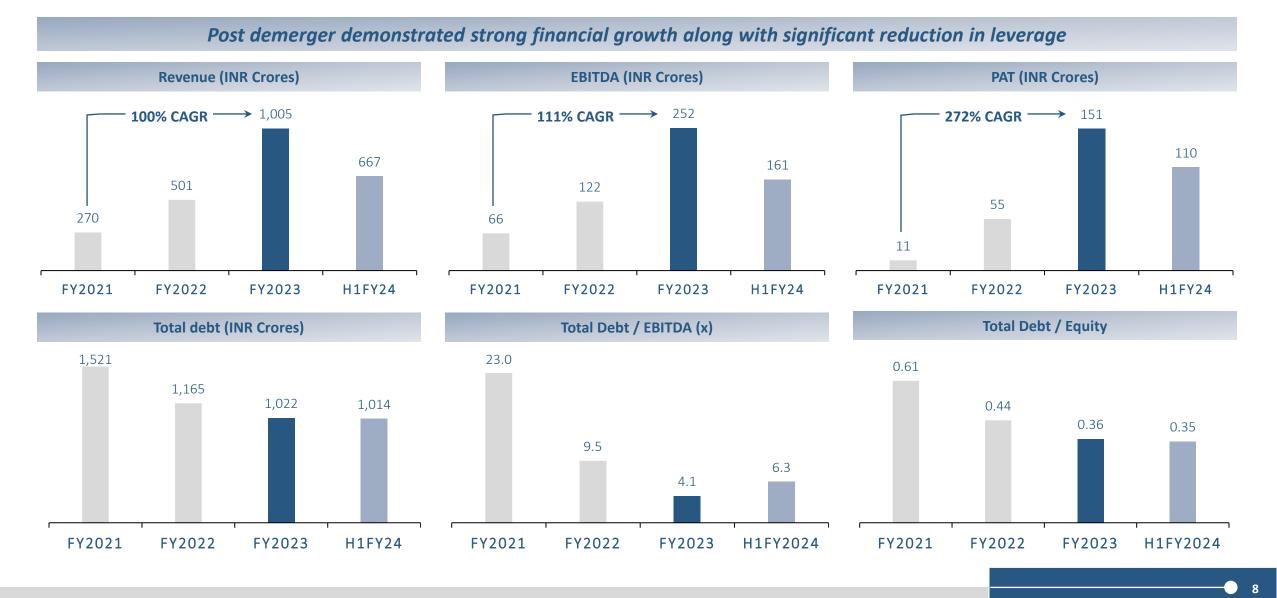




Note: (1) Projects division demerged from Anant Raj Ltd pursuant to Hon'ble NCLT order dated 24<sup>th</sup> August, 2020; (2) Includes land area across completed, near completion, ongoing, planned projects and land reserves; (3) Projects which have been constructed by the Company as a contractor and projects which have been demerged from the Company have been excluded. Only those projects have been covered which are exclusive to the Company alone.; (4) Includes completed, near completion and ongoing projects (5) includes completed and near completion projects. (6) Includes completed and ongoing projects.

## Strong financial growth coupled with balance sheet strengthening



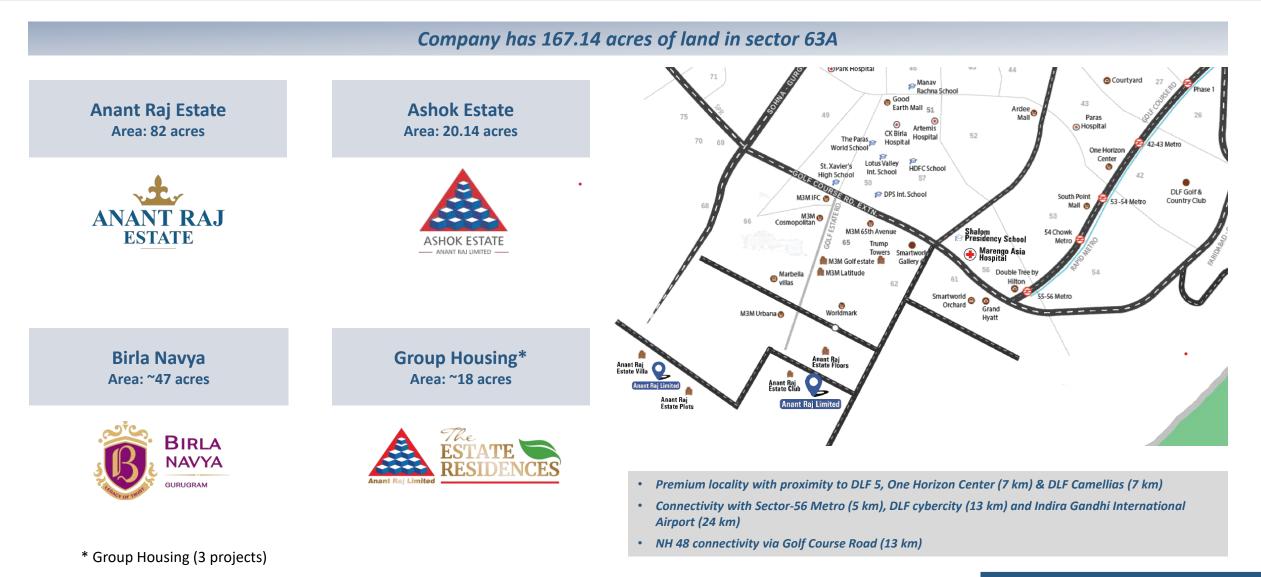




## **Residential and Commercial Projects**

## Gurugram, Sec 63 A – Premium location on Golf Course Extn Road





## Anant Raj Estate – Flagship residential township in premium locality



#### Spread across 82 acres in premium location comprising Luxury Villas, Plots, Floors and Commercial & Shopping Complexes

















Anant Raj Estate was launched in Sector 63 A, Gurugram with a product mix of Plots, Floors and Villas wherein total inventory of 4.72 msf has been delivered upto Sep-2023

Upcoming/Ongoing projects in Anant Raj Estate

Туре	Area (msf)	Status
Plots + Villas	0.67	Ongoing
Floor 1	0.40	Upcoming
Floor 2	0.40	Upcoming

Total 1.47 msf projects to be completed by FY 27-28

## **Other Projects under development / upcoming in sector 63A**



#### Ashok Estate - Small sized plots targeted to mid-segment



Received licence on **20.14 acres of land**, launched as Ashok Estate in Jul-2022 at Sector 63A Township.



Total inventory of 320 units in this project.



Small sized plots targeted to midsegment buyers. 82.09% inventory sold out.



Current price at 2.50 lakh per sq yard as against the launch price of 1.75 lakh per sq yard.\*

Project expected to be completed by Dec-2025.







#### **Estate Residences – ~18 acre Group Housing**

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Premium **4 and 5 BHK ultra luxury apartments**, 250 units to be launched in first phase

Particular	Estimat ed launch	Estimat ed complet ion	Units	Area (msf)
Group Housing 1	Jan-24	Jun-28	250	1.00
Group Housing 2	Jul-24	Jun-28	300	1.09
Group Housing 3	Jul-25	Jun-29	300	1.09

#### Birla Navya – 50:50 JV with Birla Estates





Phase	Estimated launch	Units	Area (msf)	% sold
1	Mar-20	300	0.57	100%
2	Apr-22	168	0.36	97%
3	Jan-23	88	0.27	85%
4	Mar-24	208	0.65	-

## **Diverse portfolio of commercial assets with stable cash flows**



#### Well-diversified portfolio spread across commercial, IT, Hospitality and Shopping Malls provides stable cash flows

#### Office Building, Sector 44, Gurugram

- LEED certified Grade A
- Leasable area: 0.12 msf
- Fully leased and operational
- Rental income: 1.2 Crs monthly\*

#### Anant Raj Tech Park, Panchkula

- Currently Leasable area: 0.44 msf
- Leased: Rental income: 0.33 Crs monthly\*
- Phase 2: green field expansion of 50 MW IT load capacity









#### Hotel Bel-La Monde, New Delhi

- Additional leasable area of 0.49 msf under development (Commercial, Hotel & serviced apartments)
- Leasable area of 0.07 msf; Rental 0.47 Crs monthly\*

#### Hotel Stellar Resorts, New Delhi

- Additional leasable area of 0.61 msf
- Currently operational hotel with leasable area of 0.09 msf
- Rental of 0.71 Crs monthly \*

#### **Upcoming Projects**





0.16 msf; expected to be completed in Jun-2027



- Gurugram) • Commercial spaces and offices
- 0.32 msf

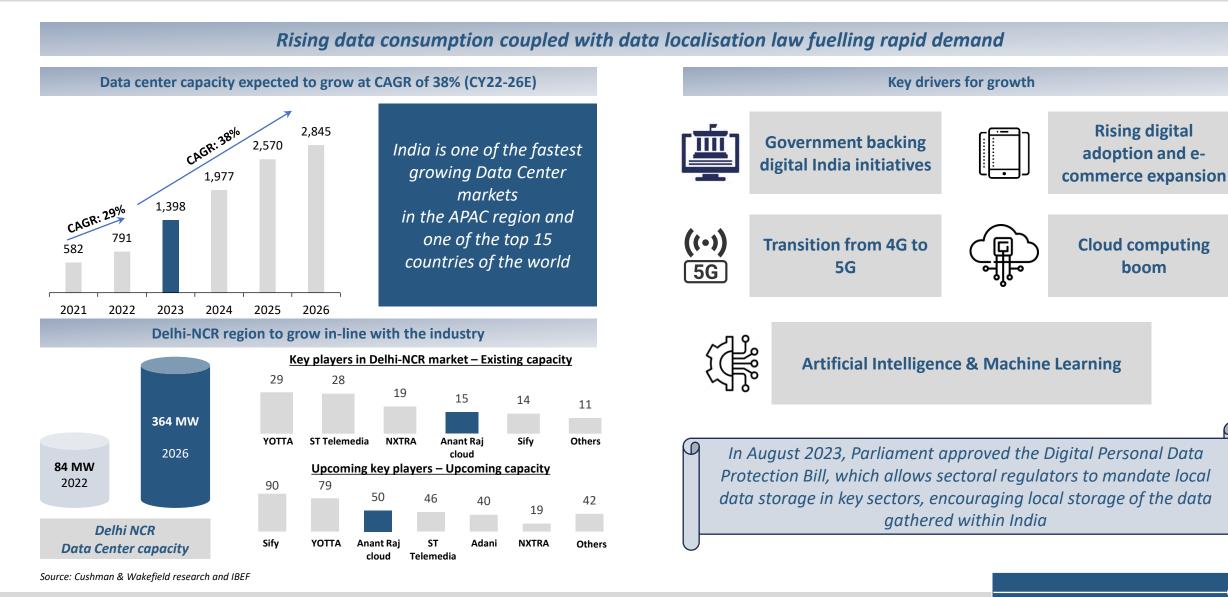
\* As of September 2023.



## **Data Centres**

#### Data centers – A multi year mega opportunity





## Data centers – Investments in high growth, high yield segment







Anant Raj Tech Park, Manesar

- Leasable Area: 1.70 msf
- 3 MW IT load operational; Another 3 MW under development to be completed by FY24
- Phase 1: Additional 3 MW by FY24
- Phase 2: 15 MW by FY25
- Rental: For 1 MW-5MW at 80-100 USD/kW/month\*

\* Cushman & Wakefield research



Anant Raj Tech Center, Rai

- Leasable Area: 3.40 msf
- 100 MW Tier III Data Center in existing building; additional greenfield expansion of Tier III or IV DC of 100MW IT Load Capacity



Anant Raj Tech Park, Panchkula

- Leasable Area: 0.56 msf
- Potential: Available green field area that can be developed into a Tier III Data Center with 50 MW IT Load Capacity

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# Appendix

#### Key projects launched in Sector 63A, Gurugram – Summary



Ongoing / launched projects								
Projects	Developer	Launch date	Project type	Units	Launch Price (INR/sqft)	Current Price (INR/sqft)	Absorption	Configuration
Birla Navya III (Drisha 1B)	Birla Estates	Apr-22	Independent Floors	44	14,100	14,300	100%	3 ВНК
Luminaire III (Tower B)	Mahindra Lifespaces	May-22	Apartment	140	13,500	16,400	80%	3 ВНК
Ashok Estate	Anant Raj Limited	Jul-22	Residential Plots	320	1.75 lakh / sq yard	2.50 lakh / sq yard	90%	-
The Aravallis	Puri Constructions	Jul-22	Apartment	324	15,550	18,500	100%	3 — 4 ВНК
Signature Global City 63 A Phase I	Signature Global	Jul-22	Independent Floors	140	13,650	13,650	100%	2 – 3 BHK
Birla Navya (Anaika)	Birla Estates	Aug-22	Independent Floors	120	17,950	19,500	90%	3 — 4 ВНК
Signature Global City 63 A Phase II	Signature Global	Oct-22	Independent Floors	140	13,650	14,800	70%	2 – 3 BHK
Signature Global City 63 A Phase III	Signature Global	Dec-22	Independent Floors	148	13,400	13,400	90%	2 – 3 BHK
Signature Global City 63 A Phase IV	Signature Global	Dec-22	Independent Floors	140	13,400	13,550	95%	2 – 3 BHK
Samsara Vilasa 2.0 (Samsara Arya)	Adani Realty	Jan-23	Independent Floors	60	12,500	14,050	95%	3 – 4 BHK
DLF The Arbour	DLF	Feb-23	Apartment	1,137	18,000	19,500	100%	3 ВНК
Birla Navya (Avik) (Phase-1)	Birla Estates	Feb-23	Independent Floors	88	22,100	23,250	90%	3 – 4 BHK
Samsara Avasa (Phase I (68 Units))	Adani Realty	Mar-23	Independent Floors	68	21,350	21,350	100%	3 ВНК
Samsara Avasa (Phase II (20 Units))	Adani Realty	Apr-23	Independent Floors	20	21,350	21,350	50%	3 ВНК
Urban Oasis	Emaar	May-23	Apartment	424	16,150	17,000	100%	3 – 4 BHK

Source: Cushman & Wakefield research; Note: The sale price for sold out projects are based on last recorded sales transaction with developer sales team. BSP: Base Selling Price. \*Sales Price based on carpet area

## **Residential Projects – Summary**



Projects	Launch date	Completion date	Total saleable area (msf)	Sold area (msf)
Sector 63A, Gurugram - Residential (Ongoing):				
Anant Raj Estate – Plots and Villas	Mar-23	Dec-26	0.67	
Ashok Estate	Jul-22	Dec-25	1.34	1.10
Avarna Independent Floors (Also referred as Birla Estates, Birla Navya, Birla Avarna)	Mar-20	Dec-27	1.85	1.13
Sector 63A, Gurugram - Residential (Planned):				
Anant Raj Estate GH-1, The Estate Residences	Jan-24	Jun-28	1.00	
Anant Raj Estate Floors 1	Jun-24	Jun-27	0.40	
Anant Raj Estate Floors 2	Nov-24	Nov-27	0.40	
Anant Raj Estate GH-2	Jul-24	Jun-28	1.09	
Anant Raj Estate GH-3	Jul-25	Jun-29	1.09	
Others – Residential:				
Anant Raj Ashray 1, Neemrana	-	Aug-17	1.03	0.95
Anant Raj Ashray 2, Tirupati	Nov-23	Jun-27	1.22	

#### **Commercial and Data Center Projects – Summary**



Commerc	ial P	roi	iects

Projects	Estimated Launch date	Estimated Completion date	Total leasable area (msf)	Leased area (% of total leasable area)
Sector 63A, Gurugram - Commercial (Ongoing):				
Ashok Tower	Mar-24	Jun-27	0.16	-
Others - Commercial:				
Office Building, Sector-44, Gurugram		Completed	0.12	100%
Tech Park, Panchkula		Completed	0.44	28%
Others - Hotels and malls:				
Anant Raj Center 1 (Earlier Hotel Bel La Monde), Mehrauli, Delhi	Aug-23	Apr-28	0.56	-
Anant Raj Center 2 (Earlier Stellar Resort,) NH-8, Delhi	Oct-24	Mar-28	0.70	-
Joy Square, Sector 63A, Gurugram	Oct-17	Jun-24	0.32	-

Data Centers				
Projects	Leasable area (msf)	Total capacity (In MW)	Target capacity	
Data Center, Manesar (earlier referred to as Tech Park, Manesar)	1.70	50	3 MW - Existing Additional 3 MW by FY24 15 MW by FY25	
Tech Park, Panchkula	0.56	50	Subsequent years	
Anant Raj Tech Center, Rai	3.40	200	Subsequent years	

#### Land Reserves – Summary



SR. NO.	Location	Area (In acres)
1	Essapur, Najafgarh, West Delhi	4.45
2	Mundela Kalan, Najafgarh, West Delhi	15.16
3	Dhansa, Najafgarh, West Delhi	6.59
4	Holambi Khurd, North Delhi	18.72
5	Bhati Mines, New Delhi	24.46
6	Near Airport, New Delhi	2.51
7	Near Airport, New Delhi	2.50
8	Rewari	14.05
	Total	88.44