# Anant Raj Limited

CIN: L45400HR1985PLC021622

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| ARL/CS/13332                                 | December 24, 2023              |
|--|--------------------------------|
| The Manager                                  | The Secretary                  |
| The National Stock Exchange of India Limited | (Listing Department)           |
| Exchange Plaza, C-1, Block G, Bandra Kurla   | The BSE Limited                |
| Complex                                      | Phiroze Jeejeebhoy Towers      |
| Bandra (E), Mumbai - 400 051                 | Dalal Street, Mumbai - 400 001 |
| NSE Symbol: ANANTRAJ                         | BSE Scrip Code: 515055         |

Re: Qualified institutions placement of equity shares of face value of ₹ 2 each (the "Equity Shares") to qualified institutional buyers by Anant Raj Limited (the "Company") under the provisions of Chapter VI of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations"), and Sections 42 and 62 of the Companies Act, 2013 (including the rules made thereunder), each as amended (the "Issue")

Sub: Submission of Investor Presentation

Dear Sir/ Madam,

In terms of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the investor presentation for your records. The presentation is also uploaded on the website of the Company i.e. <u>www.anantrajlimited.com</u>.

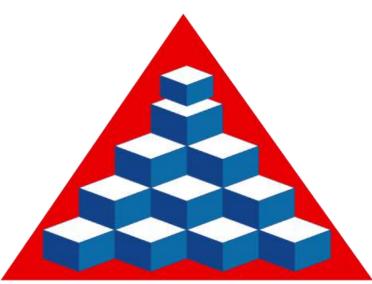
We request you to take the above on record and treat the same as compliance under Regulation 30 of the SEBI LODR Regulations, as amended.

Thanking you,

Yours faithfully, For Anant Raj Limited

Manoj Pahwa Company Secretary A7812





# **Anant Raj Limited**

Strong Foundation, Stronger Future.

# **Investor Presentation**

December 2023



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#### Anant Raj – One of the leading real estate developer in Delhi-NCR

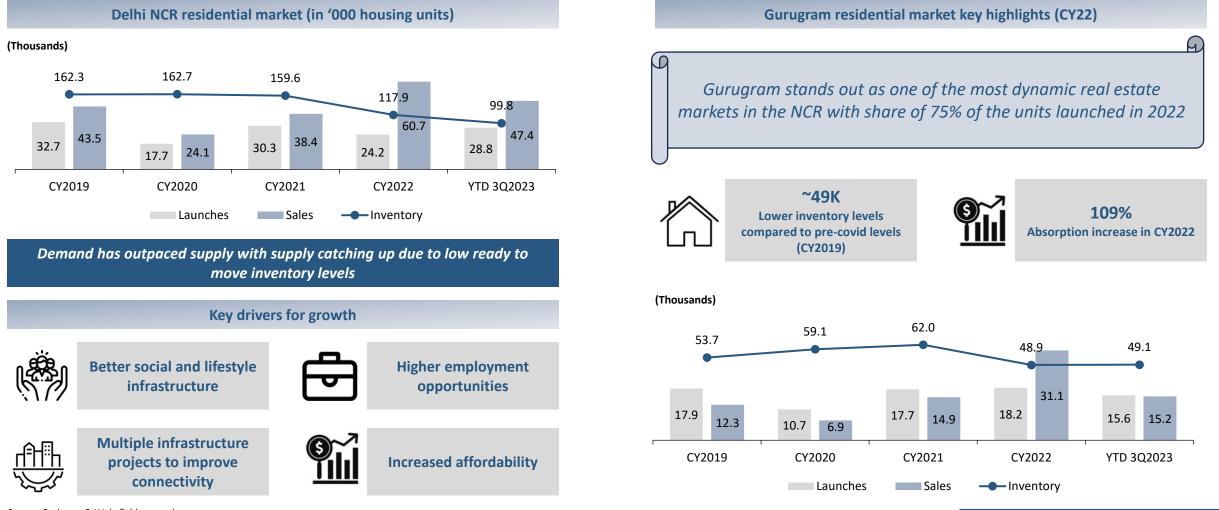




## Industry tailwinds with cyclical upswing in Delhi NCR market



Gurugram stands out as one of the most dynamic real estate markets in the NCR, with ~51% of absorbed units in 2022

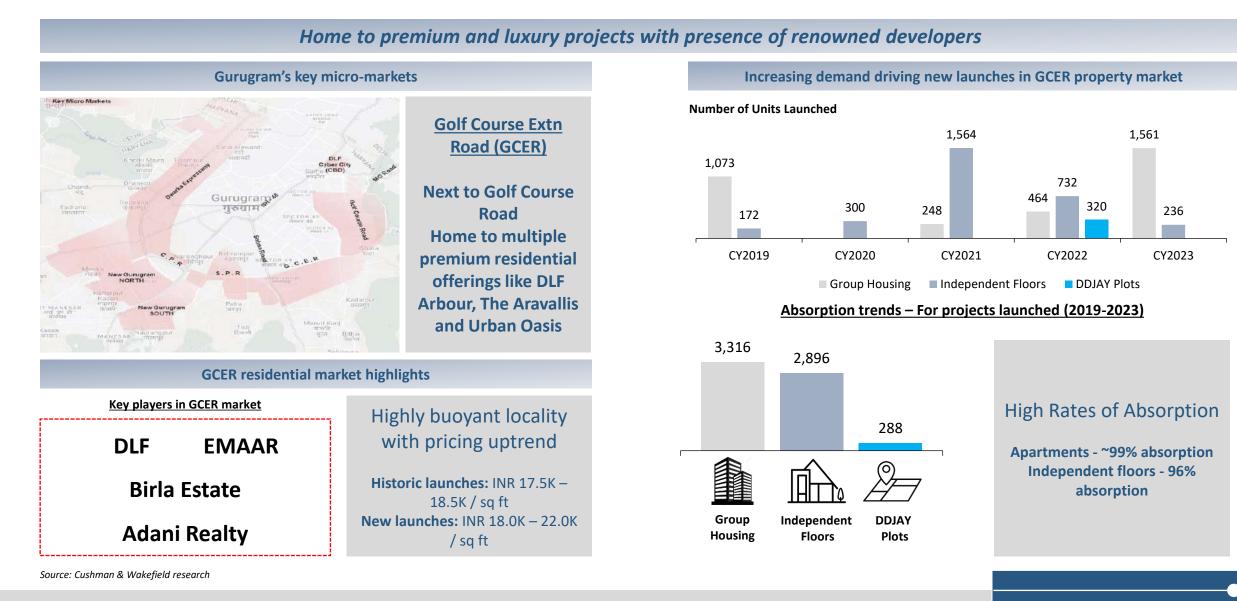


Source: Cushman & Wakefield research

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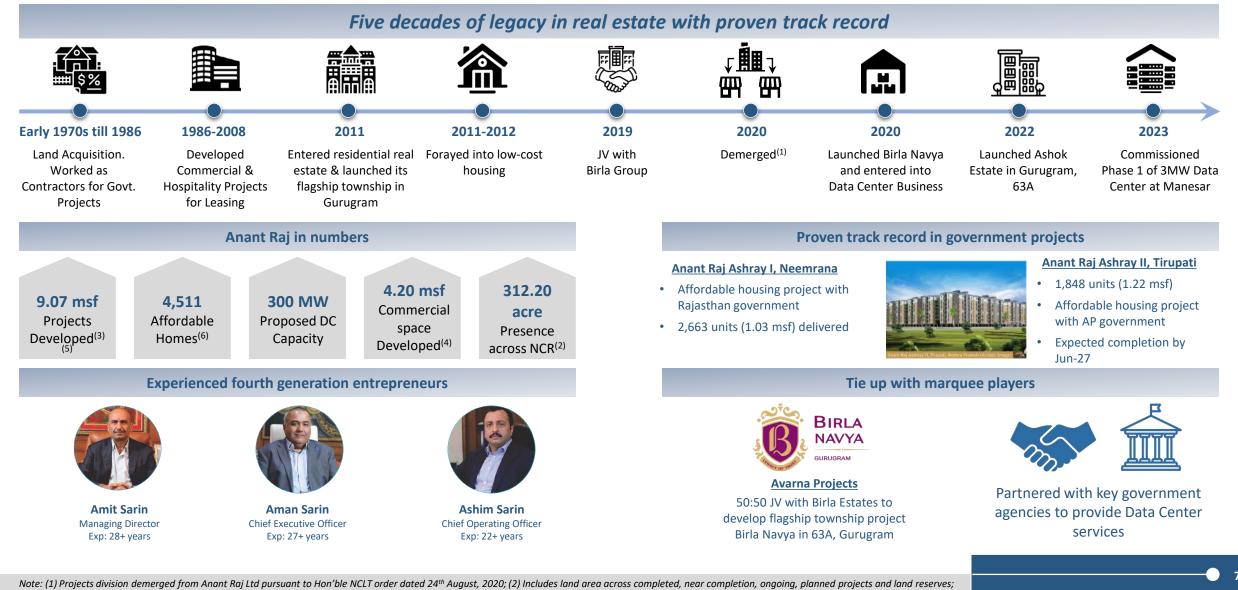
#### Golf Course Extn Road – highly buoyant micro market in Gurugram





#### Strong promoter background with proven execution capability

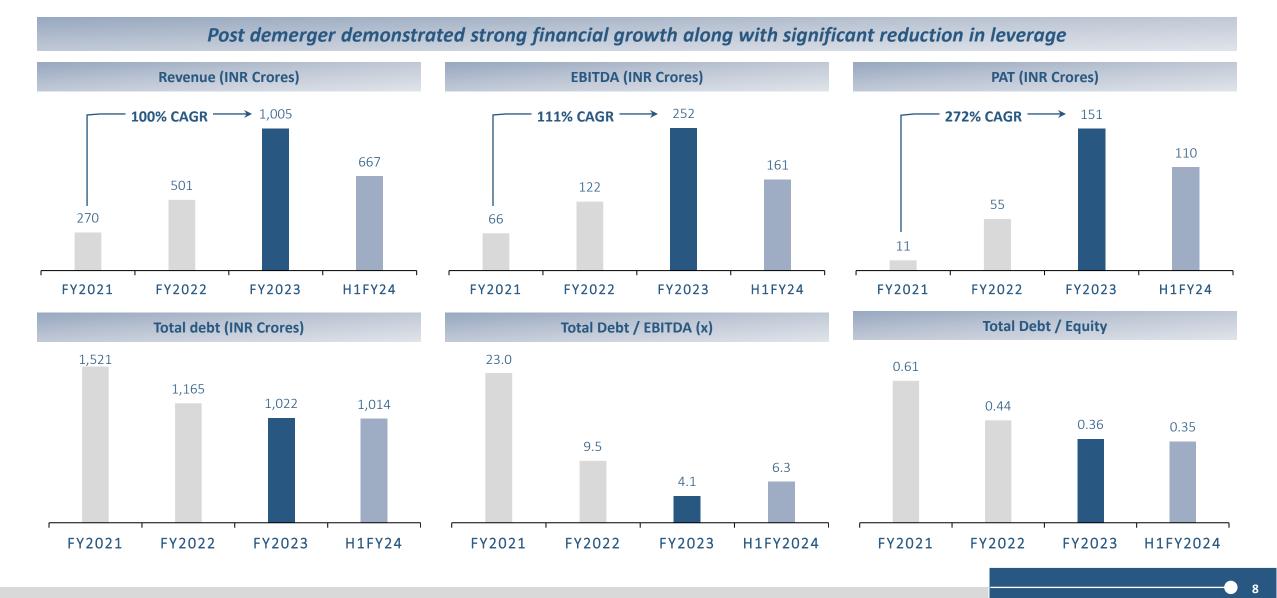




Note: (1) Projects division demerged from Anant Raj Ltd pursuant to Hon'ble NCLT order dated 24<sup>th</sup> August, 2020; (2) Includes land area across completed, near completion, ongoing, planned projects and land reserves; (3) Projects which have been constructed by the Company as a contractor and projects which have been demerged from the Company have been excluded. Only those projects have been covered which are exclusive to the Company alone.; (4) Includes completed, near completion and ongoing projects (5) includes completed and near completion projects. (6) Includes completed and ongoing projects.

## Strong financial growth coupled with balance sheet strengthening



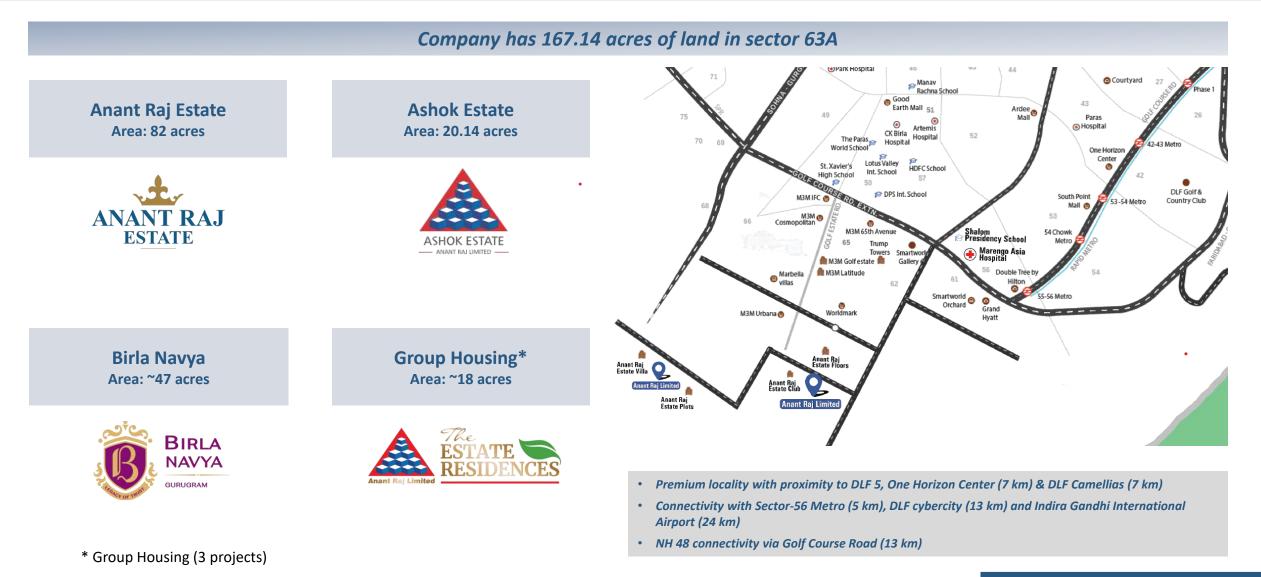




## **Residential and Commercial Projects**

## Gurugram, Sec 63 A – Premium location on Golf Course Extn Road





## Anant Raj Estate – Flagship residential township in premium locality



#### Spread across 82 acres in premium location comprising Luxury Villas, Plots, Floors and Commercial & Shopping Complexes

















Anant Raj Estate was launched in Sector 63 A, Gurugram with a product mix of Plots, Floors and Villas wherein total inventory of 4.72 msf has been delivered upto Sep-2023

Upcoming/Ongoing projects in Anant Raj Estate

| Туре           | Area (msf) | Status   |
|----------------|------------|----------|
| Plots + Villas | 0.67       | Ongoing  |
| Floor 1        | 0.40       | Upcoming |
| Floor 2        | 0.40       | Upcoming |

Total 1.47 msf projects to be completed by FY 27-28

## **Other Projects under development / upcoming in sector 63A**



#### Ashok Estate - Small sized plots targeted to mid-segment



Received licence on **20.14 acres of land**, launched as Ashok Estate in Jul-2022 at Sector 63A Township.



Total inventory of 320 units in this project.



Small sized plots targeted to midsegment buyers. 82.09% inventory sold out.



Current price at 2.50 lakh per sq yard as against the launch price of 1.75 lakh per sq yard.\*

Project expected to be completed by Dec-2025.







#### **Estate Residences – ~18 acre Group Housing**

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Premium **4 and 5 BHK ultra luxury apartments**, 250 units to be launched in first phase

| Particular      | Estimat<br>ed<br>launch | Estimat<br>ed<br>complet<br>ion | Units | Area<br>(msf) |
|-----------------|-------------------------|---------------------------------|-------|---------------|
| Group Housing 1 | Jan-24                  | Jun-28                          | 250   | 1.00          |
| Group Housing 2 | Jul-24                  | Jun-28                          | 300   | 1.09          |
| Group Housing 3 | Jul-25                  | Jun-29                          | 300   | 1.09          |

#### Birla Navya – 50:50 JV with Birla Estates





| Phase | Estimated<br>launch | Units | Area<br>(msf) | % sold |
|-------|---------------------|-------|---------------|--------|
| 1     | Mar-20              | 300   | 0.57          | 100%   |
| 2     | Apr-22              | 168   | 0.36          | 97%    |
| 3     | Jan-23              | 88    | 0.27          | 85%    |
| 4     | Mar-24              | 208   | 0.65          | -      |

## **Diverse portfolio of commercial assets with stable cash flows**



#### Well-diversified portfolio spread across commercial, IT, Hospitality and Shopping Malls provides stable cash flows

#### Office Building, Sector 44, Gurugram

- LEED certified Grade A
- Leasable area: 0.12 msf
- Fully leased and operational
- Rental income: 1.2 Crs monthly\*

#### Anant Raj Tech Park, Panchkula

- Currently Leasable area: 0.44 msf
- Leased: Rental income: 0.33 Crs monthly\*
- Phase 2: green field expansion of 50 MW IT load capacity









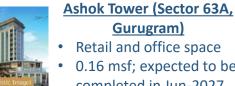
#### Hotel Bel-La Monde, New Delhi

- Additional leasable area of 0.49 msf under development (Commercial, Hotel & serviced apartments)
- Leasable area of 0.07 msf; Rental 0.47 Crs monthly\*

#### Hotel Stellar Resorts, New Delhi

- Additional leasable area of 0.61 msf
- Currently operational hotel with leasable area of 0.09 msf
- Rental of 0.71 Crs monthly \*

#### **Upcoming Projects**





0.16 msf; expected to be completed in Jun-2027



- Gurugram) • Commercial spaces and offices
- 0.32 msf

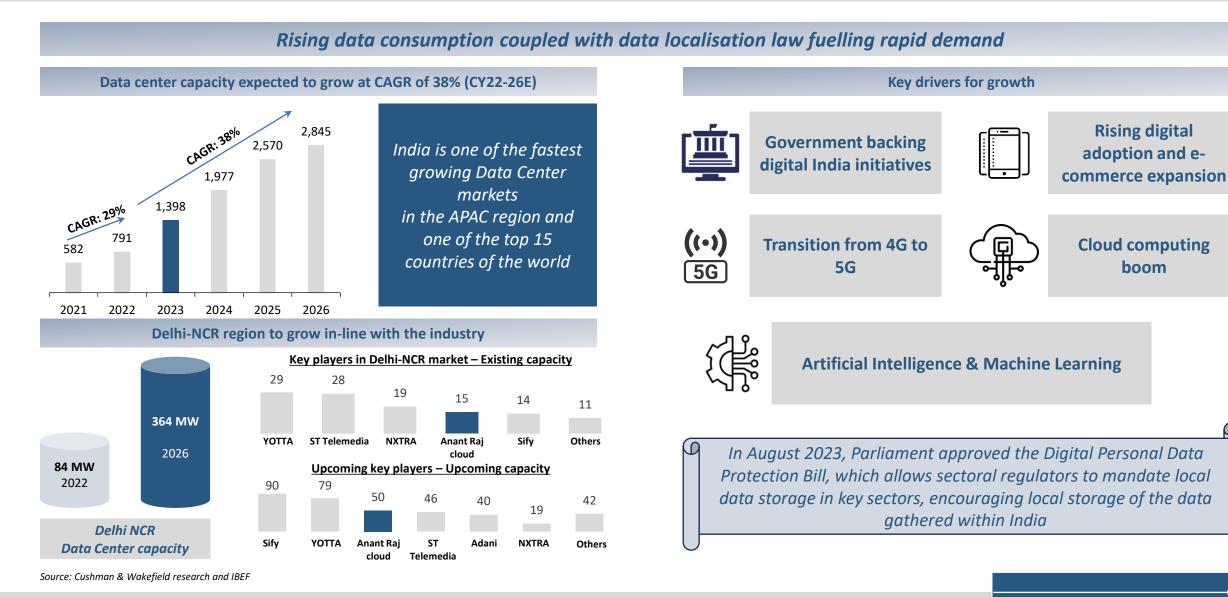
\* As of September 2023.



## **Data Centres**

#### Data centers – A multi year mega opportunity





## Data centers – Investments in high growth, high yield segment







Anant Raj Tech Park, Manesar

- Leasable Area: 1.70 msf
- 3 MW IT load operational; Another 3 MW under development to be completed by FY24
- Phase 1: Additional 3 MW by FY24
- Phase 2: 15 MW by FY25
- Rental: For 1 MW-5MW at 80-100 USD/kW/month\*

\* Cushman & Wakefield research



Anant Raj Tech Center, Rai

- Leasable Area: 3.40 msf
- 100 MW Tier III Data Center in existing building; additional greenfield expansion of Tier III or IV DC of 100MW IT Load Capacity



Anant Raj Tech Park, Panchkula

- Leasable Area: 0.56 msf
- Potential: Available green field area that can be developed into a Tier III Data Center with 50 MW IT Load Capacity

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# Appendix

#### Key projects launched in Sector 63A, Gurugram – Summary



| Ongoing / launched projects          |                     |             |                    |       |                            |                             |            |               |
|--------------------------------------|---------------------|-------------|--------------------|-------|----------------------------|-----------------------------|------------|---------------|
| Projects                             | Developer           | Launch date | Project type       | Units | Launch Price<br>(INR/sqft) | Current Price<br>(INR/sqft) | Absorption | Configuration |
| Birla Navya III (Drisha 1B)          | Birla Estates       | Apr-22      | Independent Floors | 44    | 14,100                     | 14,300                      | 100%       | 3 ВНК         |
| Luminaire III (Tower B)              | Mahindra Lifespaces | May-22      | Apartment          | 140   | 13,500                     | 16,400                      | 80%        | 3 ВНК         |
| Ashok Estate                         | Anant Raj Limited   | Jul-22      | Residential Plots  | 320   | 1.75 lakh / sq yard        | 2.50 lakh / sq yard         | 90%        | -             |
| The Aravallis                        | Puri Constructions  | Jul-22      | Apartment          | 324   | 15,550                     | 18,500                      | 100%       | 3 — 4 ВНК     |
| Signature Global City 63 A Phase I   | Signature Global    | Jul-22      | Independent Floors | 140   | 13,650                     | 13,650                      | 100%       | 2 – 3 BHK     |
| Birla Navya (Anaika)                 | Birla Estates       | Aug-22      | Independent Floors | 120   | 17,950                     | 19,500                      | 90%        | 3 — 4 ВНК     |
| Signature Global City 63 A Phase II  | Signature Global    | Oct-22      | Independent Floors | 140   | 13,650                     | 14,800                      | 70%        | 2 – 3 BHK     |
| Signature Global City 63 A Phase III | Signature Global    | Dec-22      | Independent Floors | 148   | 13,400                     | 13,400                      | 90%        | 2 – 3 BHK     |
| Signature Global City 63 A Phase IV  | Signature Global    | Dec-22      | Independent Floors | 140   | 13,400                     | 13,550                      | 95%        | 2 – 3 BHK     |
| Samsara Vilasa 2.0 (Samsara Arya)    | Adani Realty        | Jan-23      | Independent Floors | 60    | 12,500                     | 14,050                      | 95%        | 3 – 4 BHK     |
| DLF The Arbour                       | DLF                 | Feb-23      | Apartment          | 1,137 | 18,000                     | 19,500                      | 100%       | 3 ВНК         |
| Birla Navya (Avik) (Phase-1)         | Birla Estates       | Feb-23      | Independent Floors | 88    | 22,100                     | 23,250                      | 90%        | 3 – 4 BHK     |
| Samsara Avasa (Phase I (68 Units))   | Adani Realty        | Mar-23      | Independent Floors | 68    | 21,350                     | 21,350                      | 100%       | 3 ВНК         |
| Samsara Avasa (Phase II (20 Units))  | Adani Realty        | Apr-23      | Independent Floors | 20    | 21,350                     | 21,350                      | 50%        | 3 ВНК         |
| Urban Oasis                          | Emaar               | May-23      | Apartment          | 424   | 16,150                     | 17,000                      | 100%       | 3 – 4 BHK     |

Source: Cushman & Wakefield research; Note: The sale price for sold out projects are based on last recorded sales transaction with developer sales team. BSP: Base Selling Price. \*Sales Price based on carpet area

## **Residential Projects – Summary**



| Projects  | Launch date | Completion date | Total saleable area (msf) | Sold area (msf) |
|---|-------------|-----------------|---------------------------|-----------------|
| Sector 63A, Gurugram - Residential (Ongoing):   |             |                 |                           |                 |
| Anant Raj Estate – Plots and Villas   | Mar-23      | Dec-26          | 0.67                      |                 |
| Ashok Estate  | Jul-22      | Dec-25          | 1.34                      | 1.10            |
| Avarna Independent Floors (Also referred as Birla Estates, Birla Navya, Birla Avarna) | Mar-20      | Dec-27          | 1.85                      | 1.13            |
| Sector 63A, Gurugram - Residential (Planned):   |             |                 |                           |                 |
| Anant Raj Estate GH-1, The Estate Residences  | Jan-24      | Jun-28          | 1.00                      |                 |
| Anant Raj Estate Floors 1   | Jun-24      | Jun-27          | 0.40                      |                 |
| Anant Raj Estate Floors 2   | Nov-24      | Nov-27          | 0.40                      |                 |
| Anant Raj Estate GH-2   | Jul-24      | Jun-28          | 1.09                      |                 |
| Anant Raj Estate GH-3   | Jul-25      | Jun-29          | 1.09                      |                 |
| Others – Residential:   |             |                 |                           |                 |
| Anant Raj Ashray 1, Neemrana  | -           | Aug-17          | 1.03                      | 0.95            |
| Anant Raj Ashray 2, Tirupati  | Nov-23      | Jun-27          | 1.22                      |                 |

#### **Commercial and Data Center Projects – Summary**



| Commerc | ial P | roi | iects |
|---------|-------|-----|-------|
|         |       |     |       |

| Projects   | Estimated Launch date | Estimated Completion date | Total leasable area (msf) | Leased area (% of total leasable area) |
|--|-----------------------|---------------------------|---------------------------|--|
| Sector 63A, Gurugram - Commercial (Ongoing):                     |                       |                           |                           |  |
| Ashok Tower  | Mar-24                | Jun-27                    | 0.16                      | -                                      |
| Others - Commercial:   |                       |                           |                           |  |
| Office Building, Sector-44, Gurugram                             |                       | Completed                 | 0.12                      | 100%                                   |
| Tech Park, Panchkula   |                       | Completed                 | 0.44                      | 28%                                    |
| Others - Hotels and malls:                                       |                       |                           |                           |  |
| Anant Raj Center 1 (Earlier Hotel Bel La Monde), Mehrauli, Delhi | Aug-23                | Apr-28                    | 0.56                      | -                                      |
| Anant Raj Center 2 (Earlier Stellar Resort,) NH-8, Delhi         | Oct-24                | Mar-28                    | 0.70                      | -                                      |
| Joy Square, Sector 63A, Gurugram                                 | Oct-17                | Jun-24                    | 0.32                      | -                                      |

| Data Centers  |                     |                           |   |  |
|---|---------------------|---------------------------|---|--|
| Projects  | Leasable area (msf) | Total capacity<br>(In MW) | Target capacity   |  |
| Data Center, Manesar (earlier<br>referred to as Tech Park, Manesar) | 1.70                | 50                        | 3 MW - Existing<br>Additional 3 MW by FY24<br>15 MW by FY25 |  |
| Tech Park, Panchkula  | 0.56                | 50                        | Subsequent years  |  |
| Anant Raj Tech Center, Rai  | 3.40                | 200                       | Subsequent years  |  |

#### Land Reserves – Summary



| SR. NO. | Location                             | Area (In acres) |
|---------|--------------------------------------|-----------------|
| 1       | Essapur, Najafgarh, West Delhi       | 4.45            |
| 2       | Mundela Kalan, Najafgarh, West Delhi | 15.16           |
| 3       | Dhansa, Najafgarh, West Delhi        | 6.59            |
| 4       | Holambi Khurd, North Delhi           | 18.72           |
| 5       | Bhati Mines, New Delhi               | 24.46           |
| 6       | Near Airport, New Delhi              | 2.51            |
| 7       | Near Airport, New Delhi              | 2.50            |
| 8       | Rewari                               | 14.05           |
|         | Total                                | 88.44           |